



NATIONAL HISPANIC INSTITUTE

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Dear Potential Sponsor:

The student who brings you this letter was recently selected to participate in the 2012 Lorenzo de Zavala Youth Legislative Session (LDZ), an eight-day competitive training program that develops communication, leadership, networking, and management skills among Hispanic youth. All students selected to participate must be college bound high school sophomores and juniors with an 88 percent or 3.5 grade point average or better. The National Hispanic Institute, a private non-profit 501(c) 3 corporation founded in 1979 and based in Maxwell, Texas near Austin, sponsors the Lorenzo de Zavala Youth Legislative Session.

While the program places a premium on college admissions, the LDZ's most important mission is leadership training and development. Though often viewed as a program on government and politics, the LDZ teaches real life lessons that are much more enduring. Students take decisive action under pressure, make critical decisions that are not always guided by popular opinion, and gain valuable insight into organized group efforts. The Lorenzo de Zavala Youth Legislative Session experience develops skills that are vital to college, career, and life. The experience also provides a setting where students can honestly discuss and exchange views on issues that are culturally and intellectually thought-provoking and not always popular topics in high school or the collegiate level.

One responsibility of student participants is to marshal their \$710 tuition. If students are planning to attend our International program, the total tuition is \$810. This amount underwrites the cost of recruitment, communication, leadership training, student supplies, documents, equipment, and student support services such as the college fair, staff specialists, and special events. After completing the Lorenzo de Zavala Youth Legislative Session, the National Hispanic Institute provides student follow-up services for college admissions, financial aid consultation, and career guidance.

We ask that you consider making a financial contribution to help support this student. Should you have any questions, please call the Finance department at the National Hispanic Institute at 512.357.6137 x 212 for more information. Thank you for your time and consideration.

Sincerely,

Ernesto Nieto
President & Founder
National Hispanic Institute